

DFSA's Remuneration Thematic Review Key Findings 2013





- Quick Background
- Detailed Findings
- DFSA's Expectations
 - Governance
 - Structures



Introduction – Remuneration Report 2013



DFSA'S REMUNERATION THEMATIC REVIEW

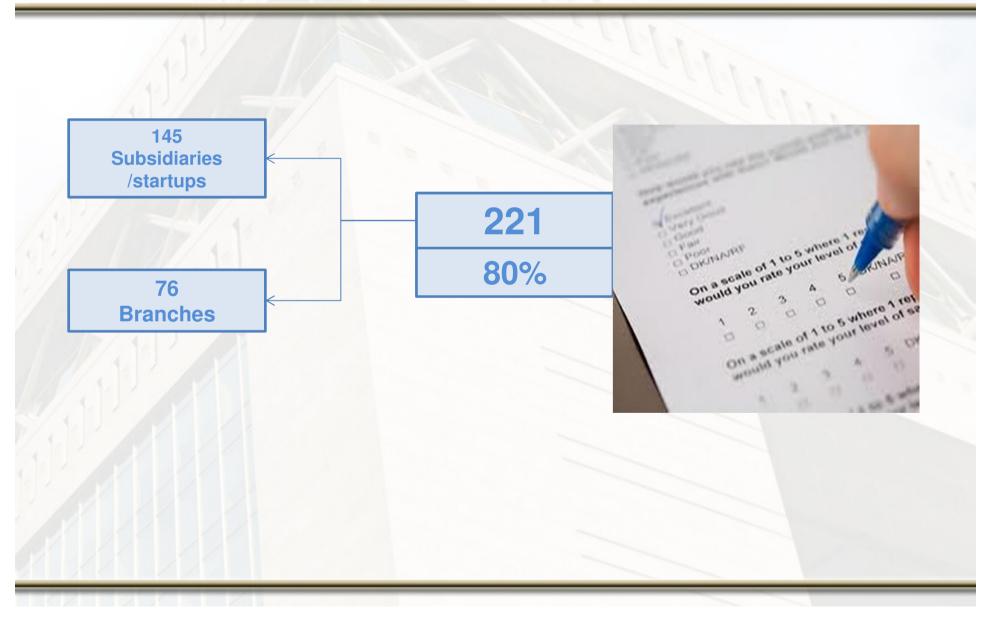
Key Findings 2013

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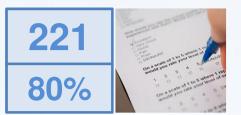


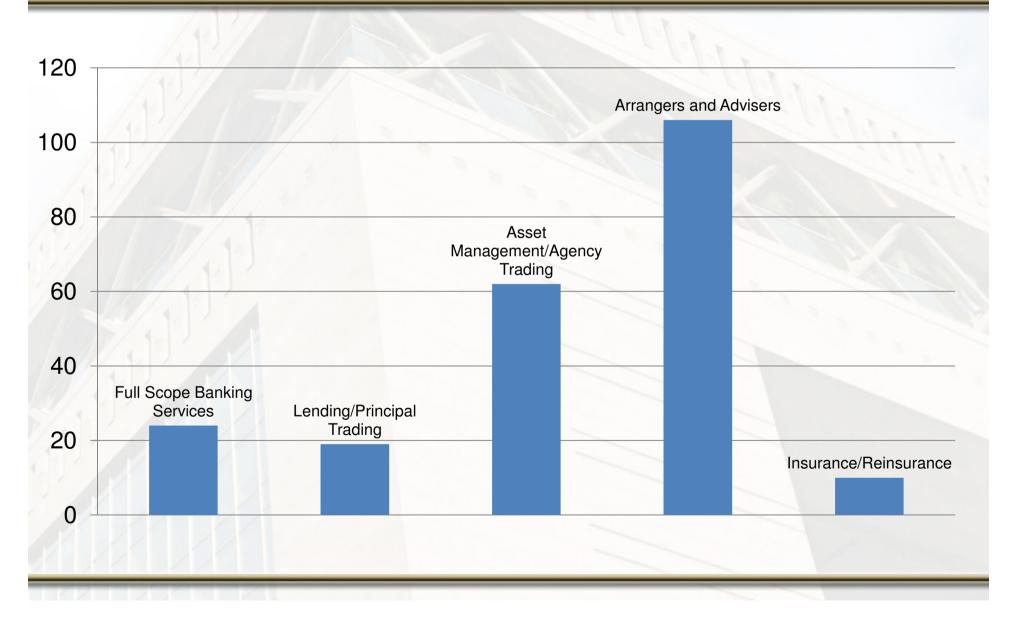
Background - Participation



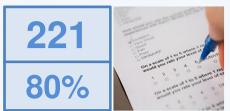


Background - Participation





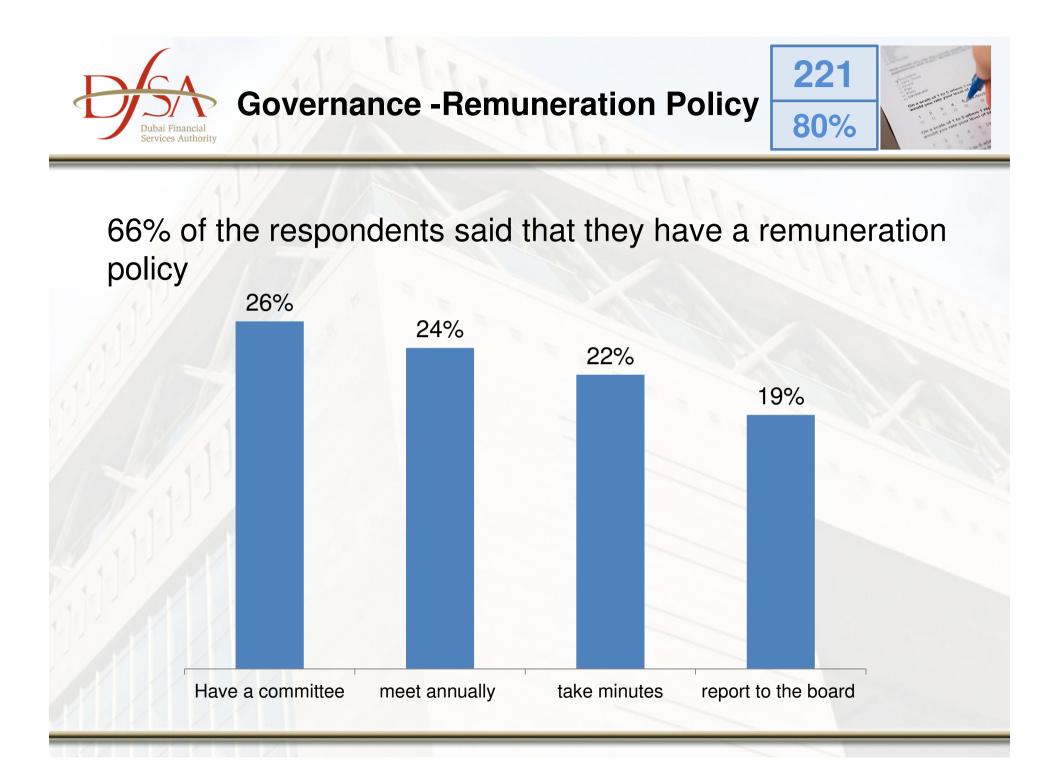




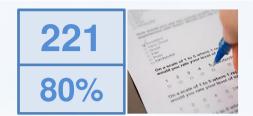


Key Findings

28% consider remuneration a key risk category



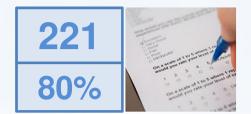


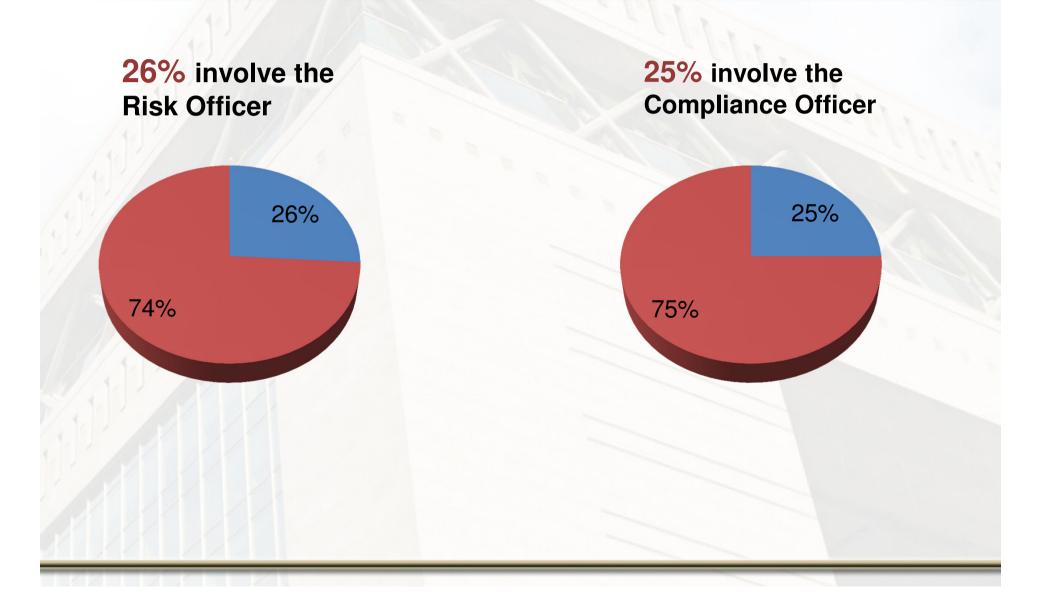


28% consider remuneration a key risk category











Compliance Officer

25% 0% Insurance/Reinsurance Insurance/Reinsurance 27% 25% Arrangers and Advisers Arrangers and Advisers Asset Asset Management/Agency 32% 32% Management/Agency Trading Trading 21% 26% Lending/Principal Trading Lending/Principal Trading Full Scope Banking Full Scope Banking 13% 17% Services Services 0% 0% 20% 40% 20% 40%

Risk Officer

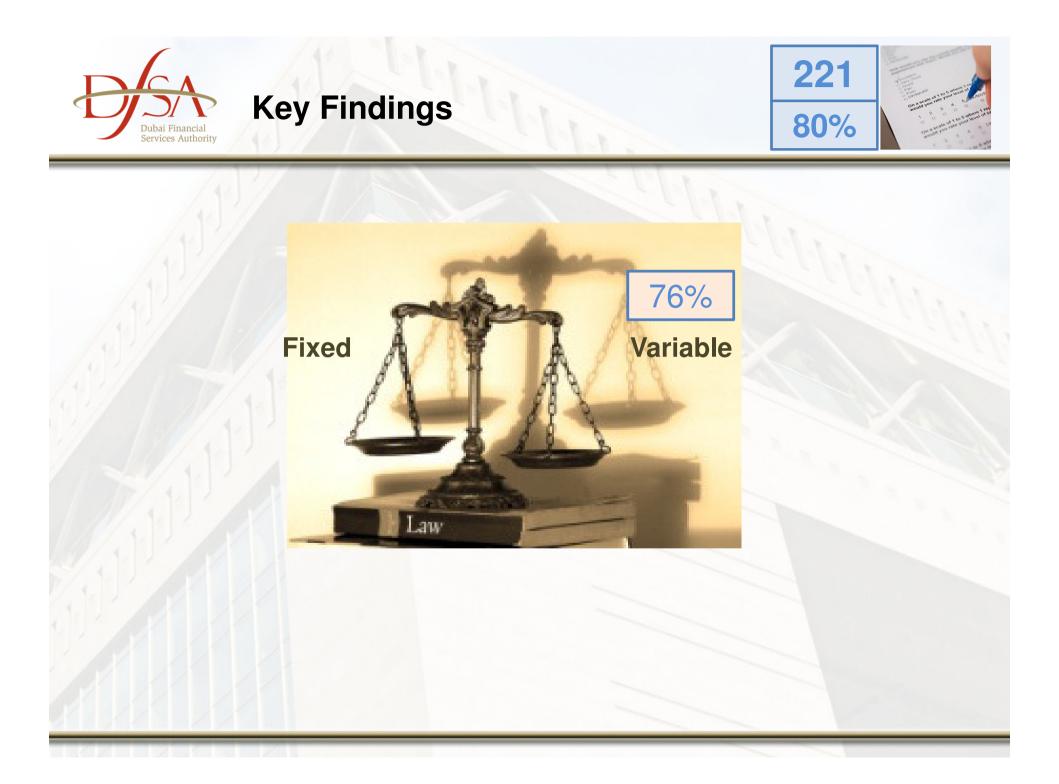


We highly encourage Firms to:

1) consider remuneration as a key risk activity

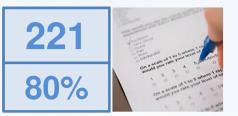
2) Include compliance and risk in formulation of the remuneration policy

3) Include remuneration activities in the management reporting pack





Key Findings: Current Risks



Variable components of the compensation was not always clearly defined and the remuneration policy did not always include key individuals.



Treat staff holding various functions differently

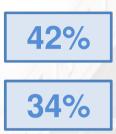


treat individual products differently



Key Findings: Future Risks

The overall remuneration of staff lacked a long term view performance



contains deferred compensation scheme

have claw-back arrangements







have separate claw-back provisions for DIFC



Key Findings

Strategic targets

- **Investors** satisfaction
- Effective risk management
- Effective compliance

62%

Considered other non financial criteria



We highly encourage Firms to:

1) Consider other non financial criteria when evaluating performance

2) Consider the long term view performance

3) The risk associated with the variable components



- Principle 12

"An Authorised Firm must have a remuneration structure and strategies which are well aligned with the long term interests of the firm, and are appropriate to the nature, scale and complexity of its business"

- GEN 5.3.31 (1)

Remuneration Structure and Controls

- GEN A3.2 Guidance

Best practices related to remuneration (development of structure, policy, performance assessment)





- Development and monitoring of remuneration
 - Responsibility of the Governing Body
 - Remuneration Committee
 - Reflected in a documented policy
 - Consistent application



- Documented Remuneration Policy
 - Appropriate to the firm's business and size of risk
 - All staff and directors to be covered by the policy
 - Formulated with involvement of key stakeholders, including Compliance
 - and Risk functions
 - Discussed and approved by the Governing Body
 - Reviewed and updated regularly



- Risk-sensitive Compensation Framework
 - Separate bonus pools for risk-takers and control functions
 - Performance assessments
 - Where appropriate, long-term horizon for performance-based awards
 - Use of variable vs fixed components



- Disclosure requirement GEN 5.3.31
 - Must be approved by the Board of the Authorised Firm
 - In a format that is available to the DFSA.

GEN 5.3.1

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(1) An Authorised Person^G must establish and maintain systems and controls, including but not limited to financial and risk systems and controls, that ensure that its affairs are managed effectively and responsibly by its senior management.

(2) An Authorised Person^G must undertake regular reviews of its systems and controls.

Derived from DFSA RM01/2004 (Made 16th September 2004). [VER1/09-04] [Amended] DFSA RM43/2007 (Made 1st June 2007). [VER14/06-07]

« General requirement

GEN 5.3.1 Guidance »

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Versions

(2 versions)

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- Thank you for participation
- Remuneration "Business as Usual"
- Future Thematic surveys

