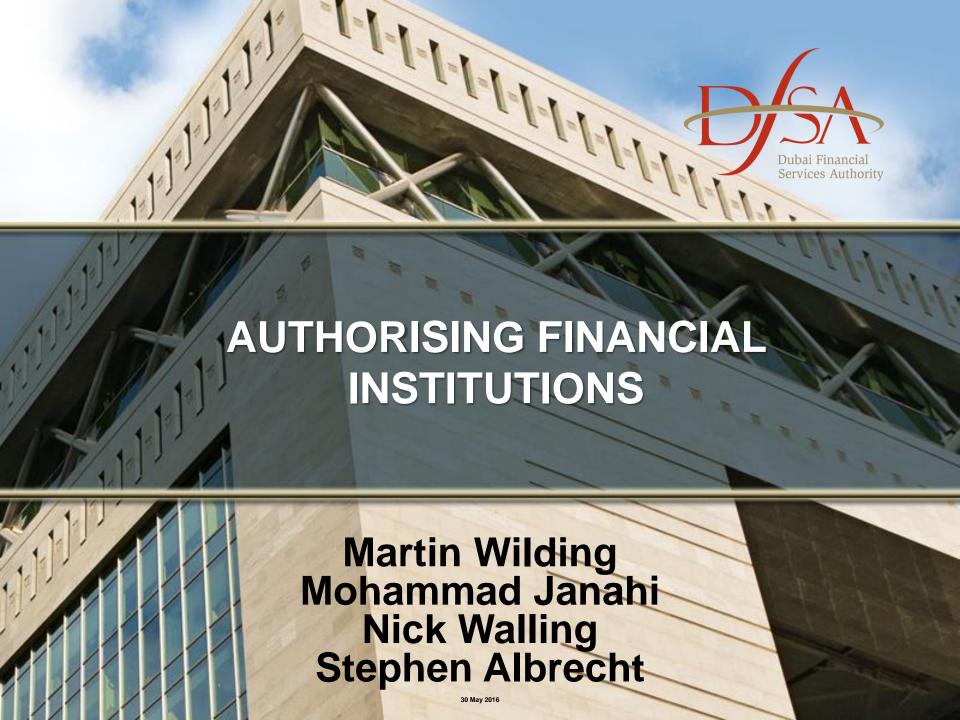


THEMATIC SUPERVISION EMERGING TRENDS CONG/DFSA OUTREACH 30 May 2016

The goal of the Dubai Financial Services Authority (DFSA) in making this presentation is to provide you with easy to understand information about the DFSA. The DFSA does not make any warranty or assume any legal responsibility or liability for the accuracy, completeness or timeliness of the information or whether it applies to any particular circumstances. The information, which may be amended from time to time, does not constitute legal advice or official regulatory policy. It is provided for information purposes only and does not amount to individual or general guidance of DFSA policy or Rules and may not be relied upon in any way. Please visit www.dfsa.ae to find the official versions of DFSA administered Laws, Rules and Policy Statements.





- 1. Statistics
- 2. Turnaround Times
- 3. Changes to Forms
- 4. Online Forms Update
- 5. Authorised Individuals Capacity/Combination
- 6. Complex Organisational Structures
- 7. Jurisdictions Update
- 8. Future Developments in Financial Services Activities
- 9. Questions?



Authorised Firms Statistics

As at 29 May 2016

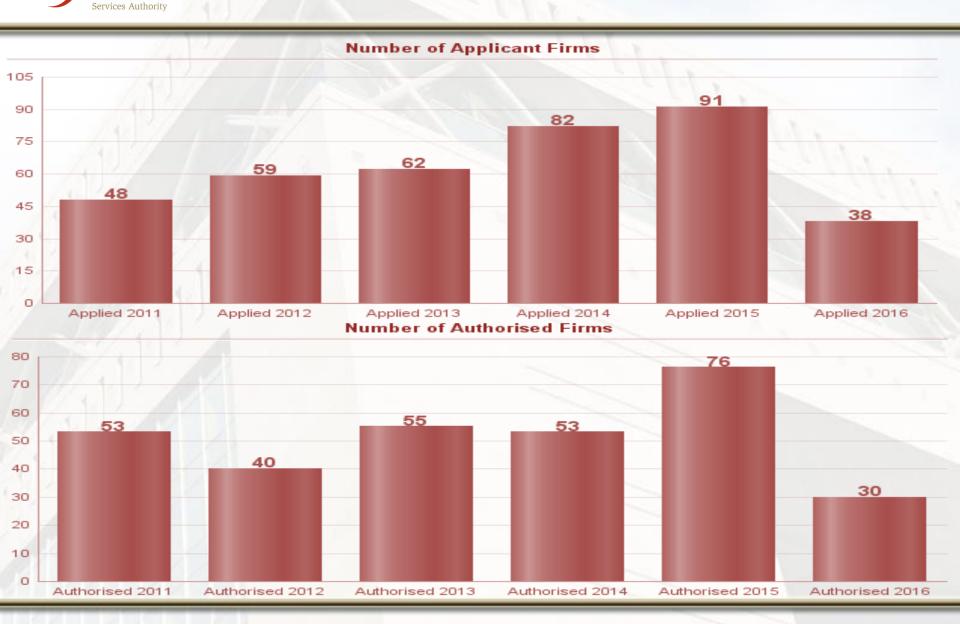
38 applications accepted for processing year to date

30 Firms authorised in the year to date

418 Authorised Firms

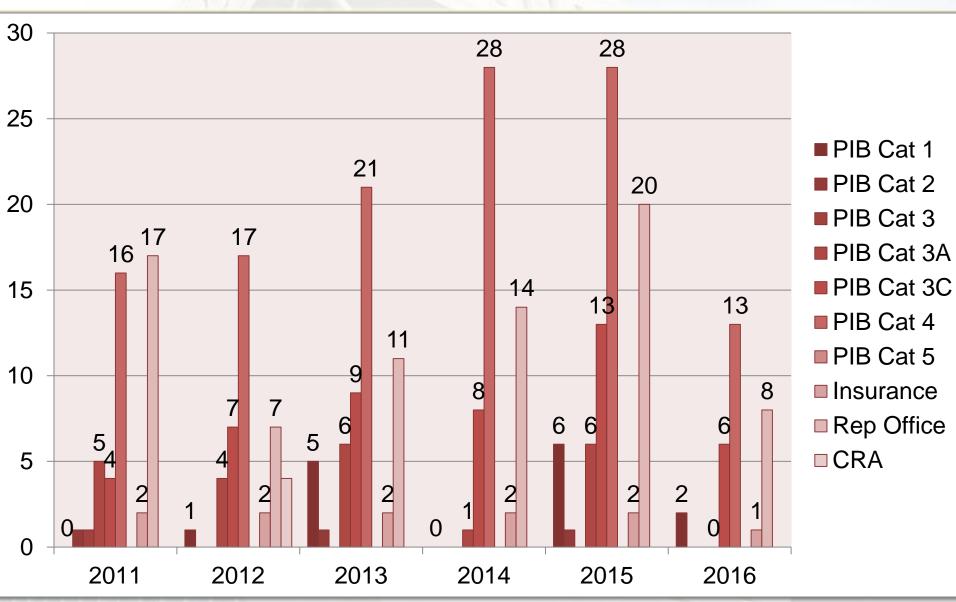
Plus a strong "pipeline" of applicant firms







Nature of Authorised Firms



Turnaround Times (Calendar Days)

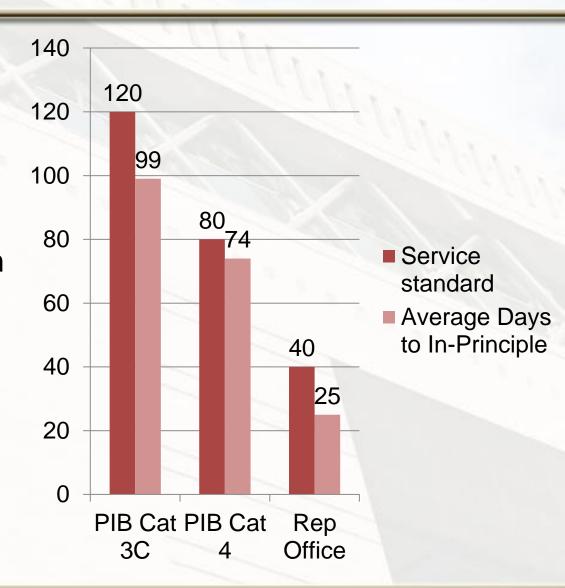
In January 2016 we introduced new turnaround targets.

- Representative Offices 40
- Qualified Investor Fund Managers 28 to 42
- Category 4 80
- Category 3 120
- Category 1, 2 & 5 180



Turnaround Times

To date, we have been successful in achieving these targets for applications accepted in 2016.





Changes to Forms

- The following re-designed forms are now live:
 - AUT CORE
 - AUT STS
 - AUT AMS
 - AUT INS
 - SUP 5
- There will be further changes in due course.



Self-Certification

- We encourage eligible firms to make use of the self-certification options available at the time of application.
- In particular we would remind firms that:
 - Where an applicant firm is eligible to "self-certify" in respect of its AML, Compliance and Risk policies and procedures then please do so.
 - Where a firm opts to self-certify, do not also submit the AML,
 Compliance and Risk documentation to us for review.
 - Where appropriate (Category 4 firms) should submit <u>only</u> the simplified financial projections and capital calculations.



Online Forms

- We are currently developing the functionality to allow online submission of authorisation applications and information.
- The objective is to further reduce authorisation turnaround times.
- The Online Forms will initially be limited to lower risk Authorised Firms. Details of the types of firms that can apply online will be announced in due course.
- The project is expected to go live in early 2017.



Authorised Individuals Issues

- Capacity: Service providers should ensure that the outsourced individual has capacity to undertake the proposed Licensed Function(s).
- Conflicts: Service providers should consider potential conflicts in Authorised Individual roles.
- Competence: Staff should have and demonstrate appropriate skills and experience for their proposed roles.



Complex Organisational Structures

The DFSA is witnessing an increase in complex organisational structures. When looking at complex structures, the DFSA considers various factors, including:

- Rationale for the complex structure
- Fitness & propriety of Controllers
- Inherent risks
- Related parties
- Ultimate Beneficial Ownership

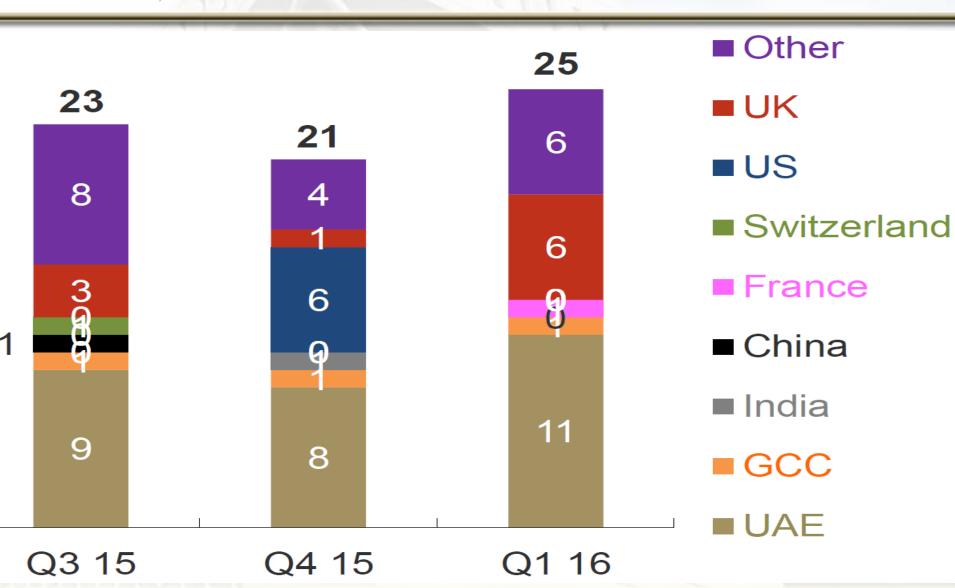


Jurisdictions Update

- A widening of the scope of jurisdictions from which we will accept applications.
- DIFCA is keen to expand breadth and scope of the Centre – particularly as the larger firms from the major European, US and other leading jurisdictions are already established in the DIFC.



Nature of Applications - Jurisdiction





DFSA's Approach to Jurisdictions

- Focus on regulatory criteria
- Primary filter by "BIG" Index*
- Secondary filter utilising collective DFSA corporate knowledge, including:
 - Experience of jurisdiction (e.g. existing firms)
 - Memorandum of Understanding (MoUs) in place
 - Recent Financial Sector Assessment Programme (FSAP)
 - Meetings/discussions with Standard-Setters

(* Basel Institute on Governance anti-money laundering country risk ranking)



Other Regulatory Considerations

- Category of firm we may have a higher risk tolerance for certain types of lower risk firms (e.g. Representative Offices) from some jurisdictions.
- Branch versus Subsidiary we may be more willing to consider a subsidiary than a branch (where we place reliance on the Home-state regulator) from certain jurisdictions.

- Crowd Funding Currently considering. A consultation paper is due soon.
- Providing Money Services
- Start-up Banks DFSA's risk tolerance under review.



QUESTIONS



