

THEMATIC SUPERVISION EMERGING TRENDS CONG/DFSA OUTREACH 30 May 2016

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Agenda

- Overview of principal dealing activities
- Trading Room Controls Thematic Review
 - Expectations
 - Findings
- Common Themes
- Key Take-Aways



Principal Dealing Activities

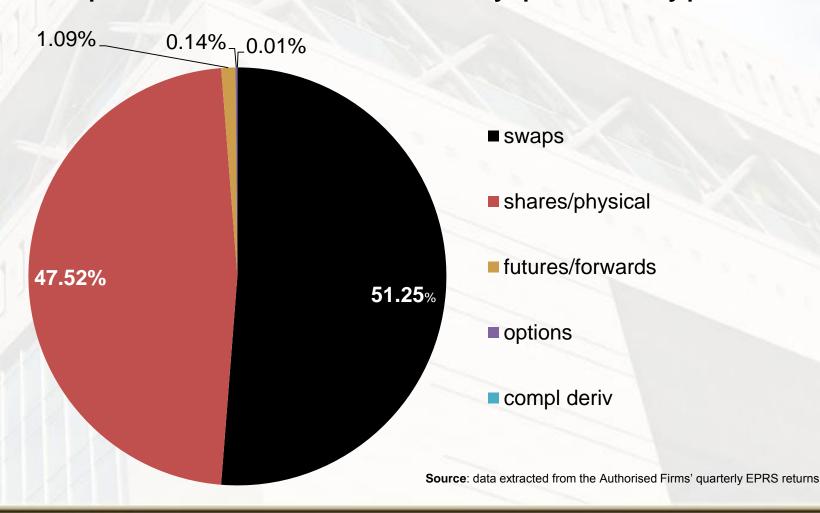
- Small portion of Authorised Firms in PIB Cat 1, 2,
 3A deal in investments as principal
 - OTC
 - On-Exchange
- Client facilitation
- Matched Principal
- Arbitrage
- Speculation
- Principal dealing < 25% of all dealing activity in DIFC

Source: quarterly EPRS returns



Principal Dealing Activities

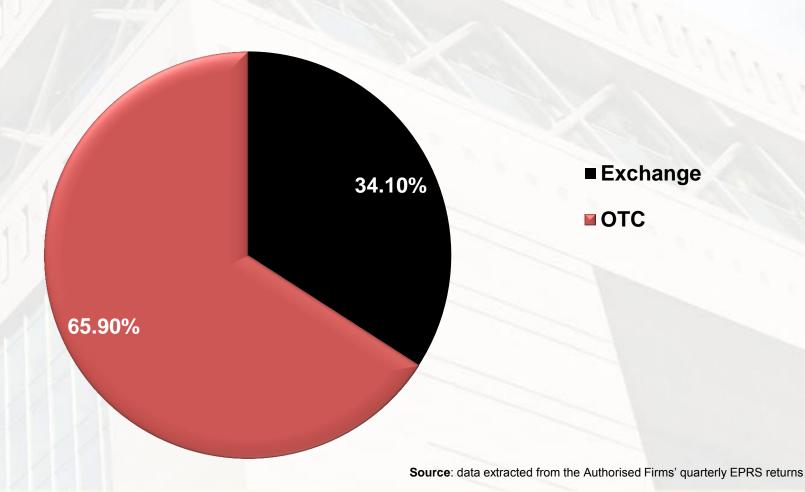
Principal transaction volume by product type





Principal Dealing Activities

Transaction volume by Venue





Trading Room Controls Thematic Review

- Predominantly a desk-based review
- High level overview of controls and governance
- Included firms that deal in investments as principal (proprietary trading and client facilitation)
- Focus of Review:
 - Limits
 - Market Risk
 - Error Accounts
 - Cancels and Amends
 - Transaction Surveillance



1. Limits - Expectations

- Effective limit structure (e.g. transaction, position, risk)
- Frequent independent monitoring and senior management reporting
- Limit breach escalation
- Periodic limit review



1. Limits - Findings

- Not all firms have a limit framework
- Common misconception that limits are not needed where:
 - Transactions are done on a Matched Principal basis;
 - Transactions are infrequent and in "low risk" products;
 - Monitoring is done on a transaction by transaction basis.



2. Market Risk - Expectations

- Real-time or near real-time market risk monitoring (equity, interest rate, currency, commodity)
- Independent valuation sources
- Periodic market risk reporting to DIFC entity senior management



2. Market Risk - Findings

 Little to no real-time or intra-day market risk monitoring



3. Error Account - Expectations

· Firms must maintain an error account

- Monitoring and escalation procedures
- Inclusion of DIFC entity senior management in escalations



3. Error Accounts - Findings

- Most Firms lacked formal comprehensive criteria for determining when error activity should be escalated
- Approximately half of the Firms did not maintain an error account



4. Cancels & Amends - Expectations

- Independent identification and review
- Periodic reporting to senior management
- Clearly defined escalation criteria and procedures that include DIFC entity senior management



4. Cancels and Amends - Findings

- Consolidated cancels and amends reports are not generated on a consistent basis
- Most Firms lacked formal comprehensive criteria for determining when cancels and amends activity should be escalated



5. Transactions Surveillance - Expectations

- Firms must establish a framework for the independent surveillance of principal dealing activity
- Periodic reporting and escalation processes must include the DIFC entity senior management



5. Transactions Surveillance - Findings

- Approximately half of the Firms do not perform transaction surveillance
- Common misconception that surveillance is not necessary where transactions are:
 - On recognized exchanges;
 - Executed via straight-through-processing (STP);
 - Individually approved by senior management, ratified by the board, and periodically reviewed by compliance.



Common Theme

- Periodic reporting and escalation chains (e.g. limit and risk breaches, error activity, etc.) did not always include DIFC senior management
 - Generally, this occurred in Firms that book positions in another group entity



Key Take-Aways

- Don't underestimate your risk. Seemingly safe, low risk dealing activities can present large risks without appropriate controls
- DIFC entity senior management must be included in periodic reporting and escalation chains, regardless of where positions are booked





DIFC Markets Law - Application

- Market Abuse set out in Markets Law DIFC Law No. 1 of 2012 (administered by the DFSA Art 7)
- Part 6 Chapter 1, Market Abuse Art 54-63
- Markets Law applies to:
 - a person, in the DIFC or elsewhere
 - directly or indirectly
 - act, practice or course of conduct
 - Investment (defined term), related investment



Markets Law

- · A person: an entity, regulated or not
- A person: an individual
- In the DIFC or elsewhere i.e. applies to a person that is physically located in another jurisdiction (provided it affects DIFC markets or users of DIFC markets)
- Directly or indirectly



What is an Investment?

 Investment defined by DFSA as a Security or a Derivative

Security: Share, Debenture, Warrant,
 Certificate, Unit or Structured Product

Derivative: Future or Option

Not limited to Investments admitted to an exchange/market



Therefore it follows that...

The Markets Law applies to
Authorised Firms
In relation to conduct in
Investment
(not just those admitted to trading)



What is Market Abuse?

- 8 Provisions under the Markets Law
- 1. Fraud and market manipulation
- 2. False or misleading statements
- Use of fictitious devices and other forms of deception
- 4. False or misleading conduct and distortion
- 5. Insider dealing
- 6. Providing Inside Information
- 7. Inducing Persons to deal
- 8. Misuse of information



The Code of Market Conduct

- Help determine whether or not conduct is Market Abuse
- Assist Authorised Person to monitor, prevent and report Market Abuse
- Clarify market practices that do not amount to Market Abuse
- Describe factors the DFSA would take into account when making a determination



Status of the Code

Guidance not Rules

Not exhaustive

 Conduct may contravene several Articles of the Law



Art 54 – Market manipulation and Fraud

 ...false or misleading impression...supply, demand, price.....

...create artificial price.....

.....fraud on a person



Conduct that may affect supply and demand....

Wash trades

- Painting the tape
- Layering
- Momentum ignition
- Quote stuffing



Conduct that may affect price ...

- Marking the open/close...
- Transactions by parties acting in collusion to position price....
- Building dominant position in investment or underlying...
- Abusive squeeze
- Colluding in aftermarket of IPO
- Creating a floor/ceiling



• ...financial accounts

...Ponzi schemes

-misuse of funds raised through offer
- ...benchmark manipulation



Examples

- A trader aggressively buys an Investment at the end of the quarter in order to increase the reference price (potentially for a fund manager)
- A trader enters into transactions with a colluding party to secure a dominant position over the supply of an Investment



Art 55 Dissemination of false or misleading information

give false or misleading impression about Investment

....media

....trading terminal

...verbal



Examples

- A person posts information on an internet forum/social media/ media which contains false or misleading statements about the takeover of a company
- Misleading disclosure by an issuer about the true impact of a certain issue on its securities



Art 56 Use of Fictitious Devices and other forms of Deceptions

- Transactions or orders to trade which employ fictitious devices and other forms of deception or contrivance
- Transaction or order necessary for contravention (different from Art 54)
- Fictitious devices (not defined)
- Deception or contrivance (not defined)



Examples

- A person enters into a series of transactions which are designed to conceal the ownership of an Investment by holding the Investment in the name of a colluding party.
- Trader takes short position in Investment that begins spreading rumours to drive price down



Art 57 False or Misleading Conduct and Distortion

- conduct not caught by Articles 54, 55, 56
- false or misleading impression supply/demand/price
- distort or like to distort the market in one or more Investments
- Failure to observe standard of behaviour expected by market participants



Art 58 Insider Dealing

- A person who is an Insider shall not,.....
- in the DIFC or elsewhere
- directly or indirectly....
- deal or attempt to deal
- in Investment, or related Investment
- on the basis of
- Inside information (trading information)



Art 59 Providing Inside
Information

- Disclosure of Inside Information to another person
 - (other than in the necessary course of business)
- Procuring another person to deal in Investments or related Investments in which the Insider has Inside Information



Art 60 Inducing Persons to Deal

- A person shall not, in the DIFC or elsewhere, induce another person to deal in Investments
 - By making or publishing a statement/promise/forecast if the person knows, or is reckless as to whether, the statement is misleading, false or deceptive...
 - By concealment of material facts
 - By recording or storing information that the person knows to be false or misleading



Examples

- Boiler room operations that uses high pressure and exaggerated claims about prospects of shares in a company
- Marketing information with exaggerated claims
- Incomplete disclosure to private investors when offering shares in a private company



Art 61 Misuse of information

- A person shall not, in the DIFC or elsewhere ...
- engage in any activity or conduct in relation to Investments....
- ...by using information which is not generally available to market participants...would be regarded as relevant when deciding the terms on which transactions in Investments should be effected
- ..regarded by market participants as failure by the person concerned to observe the standard of behaviour reasonably expected



Defences

What are defences?

- Market making
- Price stabilisation

Share buy back

